



**SHADI ALHOZAIM**  
ADVOCATES & LEGAL CONSULTANTS

# SHADI ALHOZAIM

**ADVOCATES AND LEGAL CONSULTANTS**

## **OUR VISION:**

Local And Regional Leadership, by providing a solid and sustainable legal structure upon which transactions and relationships of various forms and parties are based. To be among the Top Ten Law Firms in the Middle East by 2030.

## **OUR MISSION:**

Providing excellent legal service, and sustaining gains and rights with legal solutions that integrate knowledge with experience.

## **OUR VALUES:**

Maximizing client rights, through effective practice of our professional tools.

## About Us



As a start, we would like to congratulate you on the imminent inauguration of the first port fully and independently managed by the "Royal Commission for Jubail and Yanbu. We would like to thank you for choosing us as an office with the required qualification to draft the maritime legislation, based on the broad experience gained over more than fifteen years, during which Lawyer, Mr. Shadi Al-Hozaim, has worked as a legal consultant to the General Authority for Ports. The Lawyer, Mr. Shadi Al-Hozaim, has obtained a bachelor degree in law from King Abdul Aziz University in Jeddah in 2001 and has directly joined the General Authority for Ports in the Kingdom of Saudi Arabia, where he has occupied several leadership positions, and assumed many tasks in a number of Saudi ports until 2016. This has enabled him to represent the General Authority for Ports for more than fifteen years in many cases. Besides, holding many of leadership positions in a number of Saudi ports has empowered him with a deep understanding of local, regional and international maritime laws, which include, for example, but not limited to: Drafting and preparing maritime regulations, auditing and applying the rules and instructions of the countries of the Cooperation Council for the Arab States of the Gulf seaports, drafting and following-up marine circulars related to the activity of maritime agents, monitoring and applying the vessels seizure and release procedures, investigation of marine accidents, insurance claims and compensation, registration of ships and marine units, the work of marine agencies, customs procedures, logistics, vessels sale contracts and charterparties, maritime employment contracts, assuming the duties of compliance officer for many sectors in all matters related to the implementation of international conventions and agreements related to the maritime sector.

**We are the Law of  
Satisfaction.**

We, " Shadi Al-Hozaim Advocates and Legal Consultants ", have exclusive capabilities that distinguish us from others in this particular field, and make us capable of serving our customers concerned with Saudi ports and the laws and maritime conventions that govern their activities with high level of professionalism and proficiency.



## Our concept of sustainable protection is based on:

- The vast experience of Shadi Afet Alhozaim in ports, maritime and commercial legislation, in addition to his deep understanding of administrative law and compensation issues.
  - Our excellence in drafting regulations, legislation, and procedural guides.
  - Our constant follow-up of the successive updates of laws and regulations.
  - Our awareness of the multiple rights granted by the legislator to the parties of the contractual relationship in terms of how to manage the judicial process between them.
  - Deep understanding of business requirements according to best practices.
  - Professionalism, full-time commitment to legal work.
- **Full familiarity with:**
1. The relevance of many international laws, regulations, and agreements such as the commercial maritime law and its implementing regulations.
  2. The applied rules for the new government tenders and procurement system, its implementing regulations, and the following contracts and framework agreements forms, and its inclusion of arbitration as one of the litigation options.

### From this point

The "office" proudly provides all legal services, according to a methodology established with the required scientific professionalism, and in accordance with the sub-regulations in the Kingdom of Saudi Arabia, based on our knowledge in understanding our clients and their needs, through four main axes:



1. Commitment to protect our client's rights against any other party.
2. Representing our clients before the judicial, governmental, and private authorities.
3. Emphasizing the potential benefits and compensation.
4. Managing the internal legal affairs of our clients.







## Our Services



Advocacy

Legal Advice

Arbitration

Legal support

Franchising

Corporate  
Establishment

Debt  
collection

Drafting  
contracts  
and  
agreements

Drafting  
regulations  
and  
legislation

Licensing  
and  
Classification

Mediation  
and  
conciliation

# Our Practices



# Advocacy

Our Attorneys are highly qualified and experienced practitioners that pay their utmost attention to the cases entrusted thereto and study them in a realistic and legally complete manner in order to reach the truth and deliver rights to their true holder. The office represents clients before courts, arbitration bodies, administrative bodies with judicial and administrative jurisdiction, and police departments, in addition to defending clients in the lawsuits brought by or against them, involving the pleadings and related judicial procedures. The office also conducts all appeals procedures through opposition, appeal, cessation, and petition for reconsideration of all civil, criminal, legal, and administrative rulings, implementation of judicial rulings, and inquiries about cases. In short, the office carries out all legal work in all branches thereof, for example:



Medical cases



Customs cases



Criminal cases



Bankruptcy cases



Commercial cases



Administrative cases



Maritime cases



Tax cases



Cyber cases



Insurance cases



Banking cases



Real-estate cases



Labor cases

## Legal Advice



Legal advice is one of the best preventive solutions. When legal advice is requested, this procedure enables us to obtain information or legal knowledge that explains our rights and how to obtain or recover them in the event of losing it in a proper legal manner. Legal advice clarifies and paves the way for obtaining or proving the stolen right. Our office provides legal advice very professionally, based on several elements, foremost of which is defining the objective framework for the consulting service, and analyzing the client's legal position by listing realistic and hypothetical questions, arranging answers, and finally reaching the best results by stating the rights and duties of the client and supporting him in making the right decisions and choosing ways to implement them.



# Mediation and conciliation

Mediation is one of the alternative means of litigation, in which a neutral person (mediator) assists the parties in dispute in their endeavor to reach an amicable and expeditious settlement of the dispute between them, in order to save time, money, and effort, without prejudice to the right of the parties to resort to the judiciary. If the purpose of resorting to mediation is to ensure access to a speedy solution emanating from the parties in dispute that fulfills their interests and spare them from reaching the litigation stage, with its complex and lengthy procedures, the outcome of which is difficult to predict, the need to regulate mediation procedures always remains a priority that ensures a balance between the rights and obligations of its parties in order to achieve the desired objectives. Hence, Shadi Afet Al-Hozaim Office for Advocates and Legal Consultants is fully aware of the importance of organizing mediation procedures and the commitment of all participants to its rules according to the highest standards of justice. The office is also committed to representing its clients in mediation, taking the best interest of the client as a roadmap for reaching the best results.





## Drafting contracts and agreements



The acceleration in the commercial and investment arena and the development of its tools necessitate knowledge of all the details of the transactions governing them. Therefore, it has become imperative for everyone who is keen to ensure the integrity of his position in the agreements he concludes with any other party. This is because drafting legal contracts needs professionalism, knowledge, and awareness, and it is not just a matter of searching for a lease, partnership, maintenance, or whatever type of contract form and amending its articles. Present by our client-side, we will make sure he does not enter into any contract or agreement that might prejudice all or some of his rights. We will work diligently in drafting and writing all types of commercial and civil contracts, contracting and maintenance contracts, employment contracts, memoranda of understanding, commercial agencies, local and international agreements, or any other type of contract in both Arabic and English. Also, being by our client-side, we will enable him to conclude his alliances in accordance with the highest standards of competition requirements and laws applicable in the Kingdom of Saudi Arabia.

## Drafting regulations and legislation

Vision 2030 included many goals that would urge the sectors, the public sector and the semi-government sector to invest and benefit as much as possible from the tools available in each one and according to its nature, in order to reduce dependence on government support based on revenues from selling oil, and such an approach requires all entities wishing to survive and compete to create regulations that enable them to keep pace with this vision and to cross peacefully through the successive and rapid economic fluctuations in the local, regional and international arena. In Shadi Alhozaim Advocates and Legal Consultants, we have all the needed implements to draft and activate the necessary legislation and regulations for clients according to the nature of their entity, whether it is governmental, semi-governmental, or a component of the private sector, and putting them into effect according to the implements owned by the authorized person. We are also aware of the importance of corporate and its boards of directors governance, and what this entails in terms of drafting a solid and strong statute that guarantees all their rights.





## Labor counseling and Saudization



The rapid development of labor law and the multiple forms of labor relations have become one of the challenges facing both employer and the employee at the same time. We at the “Office” are proud of our ability to fully frame labor relations, with legal firmness, and maintain a high level of human resource management performance. Also, we professionally perform administrative investigations and provide suitable legal advice according to what is stipulated in the labor system and its executive regulations. We are pleased to enhance and strengthen the legal culture of our client and his affiliates, in addition to providing resettlement consultations according to client’s activity needs.



## Debt collection

Our office works on collecting debts in accordance with the professional standards of legal, ethical rules and compatible with Islamic Law and Teachings. Shadi Alhozaim Advocates and Legal Consultants has the ability to achieve the greatest success in debt recovery using several solutions that may change depending on the condition and nature of the debt and the debtor. We have the skills necessary to negotiate and persuade, we know when and how to gradually escalate, and we also know how to deal with repeated and most common excuses. We are committed to maintaining the strict confidentiality of our clients' accounts and information. Collecting bad debts not only requires being familiar with all the legal and regulatory aspects related to that debt, but it also needs familiarity with many other aspects, as well as the legal, legitimate, ethical and professional compliance controls with special communication skills and high analysis and planning capacity. Thus, Shadi Alhozaim Advocates and Legal Consultants always strive to maintain the highest degree of distinction in those standards to reach the finest service that can be provided to our clients, whether individuals or companies.





## Corporate Establishment and Governance

Starting any commercial or civil project requires you to seek the assistance of a lawyer with the necessary competence to pass through all the required legal procedures and understand the local legal culture of the Kingdom of Saudi Arabia. Whereas, the lack or shallow knowledge of that culture may lead to the project not achieving the purpose for which it will be established. We, Shadi Alhozaim Advocates and Legal Consultants assist and support all individuals or companies who want to start their civil or investment activity in the Kingdom of Saudi Arabia, according to the nature or type of the target activity or project, as the office carries out all incorporation procedures, including those subject to the foreign investment system, drafting the articles of association, completing the registration procedures with the competent authorities, obtaining all the necessary licenses and approvals, and working as a legal consultant for the company. The office also has the full ability to establish Joint-stock companies according to the new companies law, drafting its statute, Minutes of Ordinary and Extraordinary General Assemblies, as well as occupy the position of secretary of the Board of Directors and carry out all the necessary tasks for that professionally and the same applies to civil societies.

# Franchising



The new franchise law defines the term “ franchise” as: the rights granted by the franchisor to the franchisee to carry out the franchise business under the franchisee’s own account while undertaking the use of the IP and related trademarks of the franchisor, including providing the technical expertise and technical knowledge of the franchisor, and determining the method of operating the franchising business, in exchange for monetary or non-monetary compensation that does not include the sums paid by the franchisor granting the franchise in exchange for goods or services. Due to the importance of clarifying and detailing the rights and obligations of each of the parties, Shadi Alhozaim Advocates and Legal Consultants has the ability to provide advice and draft the terms of the franchise contract according to the highest quality standards, in a manner that does not conflict with the provisions and articles of the recently issued franchise law.





## Licensing and Classification



The Kingdom of Saudi Arabia is witnessing an increasing growth in many industrial, commercial, and investment activities, which may require obtaining a license to do a certain business, including, but is not limited to, industrial licenses, foreign investment licenses, environmental licenses, and real estate licenses related to Off-plan sale, and other licenses that differ in their requirements and licensing authorities according to the targeted business. We at Shadi Afet Alhozaim act professionally on behalf of our clients to obtain all types of Licenses required from the concerned authorities in a professional manner that reduces effort and money for the client and in a way that puts him on the cusp of doing his business without effort. We also follow up and monitor client's classification according to the classification law and its implementing regulations to help them become capable of participating in vast projects that have profitable financial returns.

# Arbitration



In many cases, disputes require speed and decisiveness in adjudicating, and with the increasing awareness of human rights among the stakeholders, resorting to arbitration has become a prominent feature in many agreements and contracts. Thus, Shadi Afet Alhozaim Advocates and Legal Consultants is fully aware of the importance and sensitivity of arbitration procedures and possesses the necessary impartiality and sufficient knowledge of the arbitration law and its mission based on the rules of justice in consideration of the dispute of whatever type. The office is also obligated to represent its clients before the arbitration tribunals, as dictated by the rights of its clients.



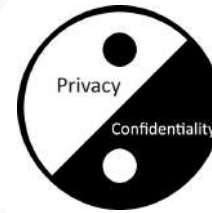


## We guarantee



### Fidelity

Our client always comes first Our interests are derived from his interests, and his satisfaction is one of the pillars of our success.



### Confidentiality Privacy

We deal with our client's data and documents with a high level of confidentiality and privacy



### No Conflict of Interest

We respect in our professional practices the principle of no conflict of interest with any emerging or potential interest of our client.



# Work with us

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# Thank You

[www.alhozaim.com](http://www.alhozaim.com)